

**MINUTES OF THE RHODE ISLAND  
REAL ESTATE COMMISSION**

**DATE: November 10, 2011**

**TIME: 9:25 A.M.**

**LOCATION: Department of Business Regulation**

**John O. Pastore Center**

**1511 Pontiac Ave. Bldg. 69-1**

**Cranston, RI 02920-0942**

**Members Present:**

**John Silvia –Vice Chairperson, Robert Recchia, Pamela Kobrock, Lisa A. Pinsonneault, Raymond J. Harris, Brenda Marchwicki**

**Non Members Present:**

**Ellen Balasco Deputy Chief of Legal Services, Mary Ann Dube, Real Estate and Norma Mousseau of RI Association of Realtors.**

**Vice Chairperson John Silvia called the meeting to order at 9:25 AM.**

**Vice-Chairperson John Silvia advised the board that the minutes from the September 8, 2011 meeting were available for review. The minutes from September 8, 2011 were motioned and approved.**

**Vice Chairperson John Silvia touched on the October minutes and Brenda Marchwicki elaborated on the continuing education courses that had been reviewed.**

**The following continuing education courses will be reviewed:**

**The CE Shop**

- Cracking the Code of Ethics – 3hrs**

**Coldwell Banker Residential Brokerage**

- Green 300 – 8hrs**

**Greater Providence Board of Realtors**

- Code of Ethics Training – 3hrs Core**
- Law of Contracts – 3 hrs Core**

**Hunter Academy of Real Estate**

- Law of Contracts – 3 hrs Core**
- Code of Ethics and Standards of Practice - 3 hrs Core**

**Kent Washington Associates of Realtors**

- Sales Pre- License Course - 45 hrs**
- RI Waterfront Property: Legal Regulations and Issues – 3hrs**

**McKissock, LP**

- Fair Housing –3hrs

### **New England Real Estate Academy**

- Investment Property –2hrs
- Social Media –2 hrs

### **Newport County Real Estate School**

- Buyer Mastery: Succeeding in a Buyer's Market – 3hrs Core

### **New England Real Estate Academy (School Approved)**

- Investment Property-2 hrs
- Social Media – 2 hrs

### **Newport County Real Estate School**

- Buyer Mastery: Succeeding in a Buyer's Market – 3 hrs

### **RI Association of Realtors**

- Accredited Buyer Representative –12 CEU, GRI and CORE
- Creating a Credit –Worthy Customer – 3hrs
- Ethnic Awareness – 6 hrs Core
- Essentials of Customer Service – 3 CEU
- Field Training – Wastewater – 3 Core
- Historic Architecture in Rhode Island – 3 CEU
- Creating a Credit-Worthy Customer – 3 hrs
- Ethnic Awareness – 6hrs Core

- **How to Market and Sell Historic Homes – 6 hrs**
- **Seller-Assisted Finance – 3 hrs Core**
- **Spanish for Realtors – 12 hrs**
- **The Big 3 Environmental Issues & The Real Estate Agent – 6hrs Core**
- **Short Sales and Foreclosures: What RE Prof. Need to know – 6 hrs**
- **Zoning –3 hrs**

### **RI Commercial and Appraisal Board of REALTORS**

- **Transforming the Commercial Corridor Strip – 6hrs**

### **RI Real Estate Education Academy**

- **Fair Housing & Ethical Practices and Environmental Issues –3 Core**
- **Rhode Island Contract and Forms – 6 Core**
- **Real Estate Appraisal and Land Use Controls & Property – 3 hrs**
- **Title Records and Real Estate Financing Principles – 3 hrs**
- **Real Estate Financing Practice and Leases – 3hrs**
- **Closing the Transaction and Real Estate Investment**
- **Intro to the Real Estate Business and Real Property & the Law –3 hrs**
- **Legal Descriptions and Real Estate Taxes & other Liens – 3 hrs**
- **Real Estate Brokerage and Listing Agreements & Buyer Agreements – 3 Core**
- **Real Estate Contract Law and Transfer of Title – 3 Core**
- **Interest in Real Estate and Forms of Real Estate Ownership –3 hrs**

**Motion made by Brenda Marchwicki to approve the above courses.**

**Seconded by Raymond Harris. All were in favor. Motion passed.**

## **Old Business**

**Vice Chairperson John Silvia noted that he and Chairperson David Iannuccilli were suppose to report on the R.I. Laws Section §5-20.6 et seq. (the Agency statue) and did not. His recollection was that the proposed amendments from the Board had been sent to legal counsel, Ellen Balasco, and she was reviewing the amendments. He was also hoping to discuss the amendments soon with the goal of introducing them this legislative session, if possible.**

**Ellen was going to check and see just what need to be changed and submit the proposed changes to legislation in January. Ellen was also looking to see what had been changed already in Reg. 11 and make the necessary changes for the next session.**

**Vice Chairperson John Silvia and Ellen agreed that approval letters for continuing education instructors should be sent to the school as verification of approval.**

## **New Business**

Chairperson David Iannuccilli and John Silvia will review §5-20.6 et seq (Agency statute) and Reg. 11. to review any changes. Chairperson David Iannuccilli and members will review criteria for school approval. Norma Mousseau collected information from, Georgia, Maryland and Massachusetts for comparison.

#### **Public Comment**

**None**

Vice Chairperson advised the members that the next meeting would be held on December 8, 2011 at 9:15 am. Also, the continuing education committee meeting would be held on December 6, 2011.

Vice Chairperson John Silvia asked for a motion to adjourn. Brenda Marchwicki seconded the motion. The meeting was adjourned at 10:00 am.

**Respectfully submitted,**

**Mary Ann Dube (for)**

**William J. DeLuca, Administrator**